Professional Experience:

2010 – 2011   EMC Corporation – Enterprise Storage Division
Consultant Program Manager – Infrastructure Services/Lab Operations
Managed Corporate Headquarters' Lab infrastructure projects and builds. Responsible for the Independent Software Vender (ISV) Program which provides Partners the opportunity to validate their solutions on EMC Products.

2005 – 2010   EMC Corporation – Information Technology (IT) Business Operations
IT Senior Program Manager – Solutions Delivery Group/Project Management Competency Center/Portfolio and Process Management Group
Dedicated to the Global Infrastructure and Services Group (GIS) as a trusted advisor. Directed a team of Project Managers working on Infrastructure Projects. Responsible for managing the building of the infrastructure components needed to support various initiatives such as:

> Cost Transformation Project (CTP) = A $350 Million, 1 year initiative which is part of EMC's cost reduction program. I manage Global Teams in order to reduce Data Center Costs by virtualizing as many physical systems as possible. This work stream is referred to as "Sweep the Floor" represents an $8 Million Dollar reduction in costs and extends the Service Life/Capacity of our Data Centers.

> Server Virtualization and Consolidation (Virtualization) = A ~ $3 Million initiative which focused on utilizing virtualization technologies in order to increase asset utilization and reduce Data Center costs. Managed the vendor relationship including Statements of Work, training and on-going opportunity identification.

> Synergy Program (Mergers & Acquisitions) = A ~ $156 Million 3 year undertaking involving hundreds of individuals around the world. This program had to create/deploy new Infrastructure and Applications to provide a Homogeneous Interface to the end-user. Assigned as a work stream Project Manager.

> Integrated Lifecycle Management (ILM) Program = A ~ $15 Million 3 year project which involved the matching of applications to various Tiers of Storage base on the Business requirements.

2002 – 2005   EMC Corporation – Technology Solutions Group (TSG) / Professional Services
Program Manager – Technology Solutions Group
Managed a selective number of Fortune 100 vertical accounts as the single point of contact to provide continuity of EMC Services. Managed all EMC related engagements throughout these accounts regardless of geological location. Single Program Management point of contact for Citizens Bank of Rhode Island and Liberty Mutual Insurance. Mentored Project Managers in order to provide consistent delivery of EMC Services.

Senior Project Manager – Professional Services Group
Responsible for the definition, project and cost estimating, and financial management of Proposals/Statements of Work as well as bringing all projects to final project completion and signoff. Total contract sizes varied greatly as a result of hardware purchased. Average Professional Services revenues were several hundred thousand per assignment.

2000 - 2002   Storage Networks (EMC TSG Professional Services)
(VAR -Value Added Reseller of SAN, NAS & Networking Equipment and Services. EMC Partner)
Senior Engagement Manager - Managed Services
Responsible for a client-focused long-term assignment that included daily customer interactions in order to review the performance of Storage Solutions such as SAN, NAS and Tape Backup services. Assigned to develop and delivering training and materials on Service Offerings to our Asia PAC Partners (APJ).

Engagement Manager - Professional Services (providing EMC Services)
Managed a team of engineers assigned to EMC in order to provide Services to EMC Customers throughout the United States. Responsible for coordinating and managing customer delivery accounts. These were short-term assignments that included managing the technical, financial, and contractual performance, as well as complete responsibility for customer satisfaction and marketing for follow-on business.

2000 –2000   MicroAge (VAR -Value Added Reseller of Networking Equipment and Services)
Senior Project Manager
Responsible for the development of Project Management Best Practices as part of a core team of Project Managers. Created Statements of Work, Project Plans, "Best Practice" documentation and deliverables. Established and documented procedures and Methodologies.

1998 – 2000   Unisys Networking Systems / Charter/New England Systems
(VAR -Value Added Reseller of Networking Equipment and Services)
Senior Project Manager
Managed customer initiatives including forecasting, project plan development, resource management, implementations and client support. Managed the Y2K deployment of ~3000 new Desktop/Laptop units to mitigate the impact of the Year 2000 / Millennium
Change concerns.

1995 – 1998   Alpine Computer Systems, Inc.
(VAR -Value Added Reseller of Networking Equipment and Services)
Director of Project Management
Managed a team of eight Project Managers. Provided Managerial support to Project Managers on current and future assignments, resource and client management.

Technical Sales Support Group Manager
Directed the TSS Group, consisting of 20 technology consultants, Project
Managers and pre-sales support staff. Responsibilities included resource allocation, cost/change control, setting and achieving departmental objectives, employee development, and evaluations.

1990 – 1995   AmeriData, a.k.a.Computer Task Group/Connolly Data Systems
(VAR - Value Added Reseller of Networking Equipment and Services)
Technical Operations Manager
Coordinated a staff of 30 technically-oriented individuals; consisting of a Call Center, a Field Service department, and a Consulting Practice in order to support Fortune 500 companies. Responsible for the daily operations, crisis control, inventory levels, employee evaluations, and operational reports to senior management.

1988 – 1990   ProBusiness Corporation
Product Support Coordinator
Coordinated telephone and field support of hardware and software issues. Configured personal Computers and Local Area Networks.

Certifications:
ITILv3 Certified
Lean Six Sigma Green Belt Certified
Project Management Institute Certification (PMP) Candidate
Hewlett-Packard Accredited Integration Specialist (AIS)
Compaq Accredited Systems Engineer (ASE)
Novell Master Certified NetWare Engineer (MCNE)